

Message Text

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20

ACTION EUR-12

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TO SECSTATE WASHDC 7793
INFO USDOC
USMISSION NATO

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E.O. 11652: N/A

TAGS: BEXP, NATO, GR

SUBJECT: NATO TENDERS - DEADLINE REQUIREMENTS

REF: ATHENS 1775 (T-0028) AND 1776 (T-0029)

1. BEFORE REPORTING TWO NATO TENDERS ISSUED BY HELLENIC NAVY COMMAND (SEE REFTELS), EMBASSY CONTACTED ISSUING AGENCY AND DREW COMPETENT OFFICIAL'S ATTENTION TO SHORTNESS DEADLINE (MARCH 29) FOR DECLARATION OF INTEREST BY U.S. FIRMS. HELLENIC NAVY COMMAND OFFICIAL SAID LEAD TIME ALLOWED FOR DECLARATION OF INTEREST IS WITHIN THREE-WEEK TIME LIMIT PRESCRIBED IN PERTINENT NATO REGULATIONS (NO AVAILABLE AT EMBASSY) FOR THIS TYPE OF TENDER.

2. SINCE COMMERCE'S GENERAL REQUIREMENT FOR LEAD TIME ON GOVERNMENT TENDERS OF 45 DAYS IS BASED ON TIME REQUIRED TO NOTIFY U.S. FIRMS AND ALLOW ADEQUATE RESPONSE TIME, EMBASSY WONDERS IF DEPARTMENT MAY WISH TO SEEK AMENDMENT OF NATO REGULATIONS STIPULATED IN ICB'S TO ALLOW MORE TIME FOR U.S. FIRMS TO REPLY TO NATO-ASSOCIATED TENDERS.
STEARNS

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